

# PORTFOLIO UPDATE

## HNW Australian Equity Income Concentrated Portfolio

### Monthly Report November 2025

- November was the weakest month of 2025 for the ASX since the Trump tariffs in February/March, at one stage down -5.5%, before rallying to finish "only" down -2.66%. Interest rate expectations were a key driver of markets in November, with a Melbourne Cup Day rate cut by the RBA evaporating amid higher inflation from electricity subsidies rolling off and stronger US employment data suggesting that a cut in December was less likely.
- The **HNW Australian Equity Income Focus Portfolio** gained by 0.4%, a very pleasing outcome in a very weak market, demonstrating its expected defensive characteristics in a volatile month and was aided by positive trading updates from several Portfolio companies.
- November was a good month for income in the Portfolio, with four companies declaring franked dividends (Ampcor, Westpac, ANZ Bank, and Dyno Nodel) based on solid profits reported in early November. In addition, the major banks continue to have on-market share buybacks underway, which will support share prices over the coming months.

	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	12m rolling	Incept annual
HNW Equity Income Concentrated Portfolio	-2.7%	4.2%	-3.2%	-0.9%	1.1%	3.9%	0.4%	3.8%	3.8%	-2.8%	1.8%	0.4%	9.9%	5.2%

#### Portfolio Objective

Investment decisions are determined by the ability of the companies to maintain or grow income to shareholders or that are likely to provide franking credits (including contemplation of possible off-market buybacks).

#### Appropriate Investors

Pensioners or otherwise low marginal tax rate investors who might have more limited resources or otherwise used with other investments as a diversifier.

#### Portfolio Details

Benchmark	Not Aware
Number of Stocks	10-15
Asset Allocation	100% Equity
Inception Date	30 <sup>th</sup> November 2022
Security Target	within 5% of S&P ASX 200 weights

#### Market Update

The key news over the month was the strong US employment data, which showed employment held steady at 4.3%, well above expectations. The strong jobs report cut expectations of a December rate cut in the US and continued to drag on equities throughout the month.

Adding to this was a hot inflation print in Australia in November, which saw inflation rise to 3.9%, driven by the roll-off of state electricity subsidies. The key stock-specific news over the month was the banks' reporting season, which was fairly benign, with all banks showing robust net interest margins and record-low bad debts

#### Top Positions November 2025 Yield (incl-franking)

Position	Yield
Woodside	9.1%
ANZ Bank	8.2%
Transurban	5.0%
Westpac	6.2%
Ampol	6.2%

#### Estimated portfolio metrics for FY26

	ASX 200	HNW Con
PE (x) fwd.	18.3	14.8
Dividend yield (net)	3.5%	5.2%
Est Franking	67%	81%
<b>Grossed Up Yield</b>	<b>4.1%</b>	<b>6.8%</b>
Number of stocks	200	15
Avg mcap \$B	11	55
Beta (3mth rolling)	1.0	0.91

Source: Bloomberg & UBS

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November 2025

### Portfolio Performance

In October, the **HNW Australian Equities Income Concentrated Portfolio** gained by 0.4%.

Over the month, positions in Sonic Healthcare (+10%), Amcor (+10%), Dyno Nobel (+6%) and Transurban (+3%) added value. The first three names provided solid results at the beginning of November, highlighting strong earnings growth and capital management.

On the negative side of the ledger, ANZ Bank (-5%) and Dexs Industrial (-4%) detracted value.

### Banks Reporting Season

Overall, we are happy with the November financial results from the banks owned in the Portfolio. All the banks demonstrated solid net interest margins, low non-performing loans, and effective cost control. All of the major banks held or increased dividends for shareholders (along with ongoing share buybacks), signalling to Atlas that the banks are performing well. Atlas sees dividends as a better measure than earnings per share for assessing a company's health, since earnings per share are open to some degree of manipulation.

An area that is increasingly a focus for the major banks is business lending, with the major banks looking to take market share from NAB. Westpac significantly stepped up its business lending, with a 15% increase in lending to businesses and a 17% increase in lending to institutions. Whilst business lending is riskier than typical mortgage lending, the big banks are focusing on industries that have historically had a better track record of repayments, such as health services, professional services and agriculture.

### Portfolio Trading

No major trading was done over the month.

### Performance Calculation Methodology

The following conventions have been adopted for calculating performance:

- Transaction expenses of 10bp are applied to Portfolio buy and sell. Transaction expenses are capitalised into the cost base. Rebalancing transactions incur transaction expenses.
- Cash-flow from dividends is credited on the ex-date rather than the pay date. Franking is not considered which is consistent with the calculation methodology of the benchmark. Cash flow from dividends is assumed to be reinvested in issuer stock at the closing price on the ex-date.
- The Portfolio can participate in entitlement-based capital raisings, however, cannot participate in institutional raisings. The Portfolio must fund the required amount by the sale of the

equivalent amount of equity. In the event of a subsequent scale-back the Portfolio will also record the pro-rata amount of script issued.

- Performance does not include consideration of taxation including capital gains tax.
- Performance numbers are presented on an unaudited basis

HNW Guided Portfolios are managed by HNW Planning's Investment Committee which receives guidance from several expert asset consultants. Changes to the Guided Portfolios are put forward by HNW Planning [AFSL 225216] as its advice to you. Whilst HNW Planning is supported by external consultants in its advice to clients, HNW Planning, is responsible for the appropriateness of advice to clients, and its implementation and execution. Neither HNW nor its expert asset consultants guarantee returns, investment performance or the money you invest.